To whom it may concern,

About ten years ago a trusted co-worker recommended Tedd and Brenda to us as we were in the market for a home. They were extremely knowledgeable and personable as well as professional. At that time a particular house came on the market there was an air of certainty that this might be our new home. As soon as we walked in we knew it a great match for us. We enjoyed that home for many years and grew our family in that home. When we arrived at a conclusion that we might want more room for the family, the only name we could think of was Tedd and Brenda Rankin. Tedd came over to see the condition of the home, which he said was excellent and did the market analysis and presented a marketing plan. (Tedd, a few years before had made some improvement suggestions to maximize value, which we did.) But Tedd asked an additional question, thinking more of us than himself, he said have you thought about keeping this property as an investment property. After much consideration we decided to do as Tedd suggested which in one aspect cost him an immediate commission check. I could tell already he was truly looking out for our interests over his own. We looked at a lot of houses to transition into. Tedd would give us the pros and cons of each house we were looking at. Throughout several months as we searched for the house we had in mind, Tedd consistently and always conducted himself with the highest integrity, insight and professionalism. We're excited to say we found a beautiful mansion and utilize Tedd and Brenda's company Sovereign Realty's Property Management division to manage the house they sold us 10 years ago. We are extremely pleased with our experience of the service that Ted and Brenda provide and recommend that service to our friends and family.

Thank you,

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